



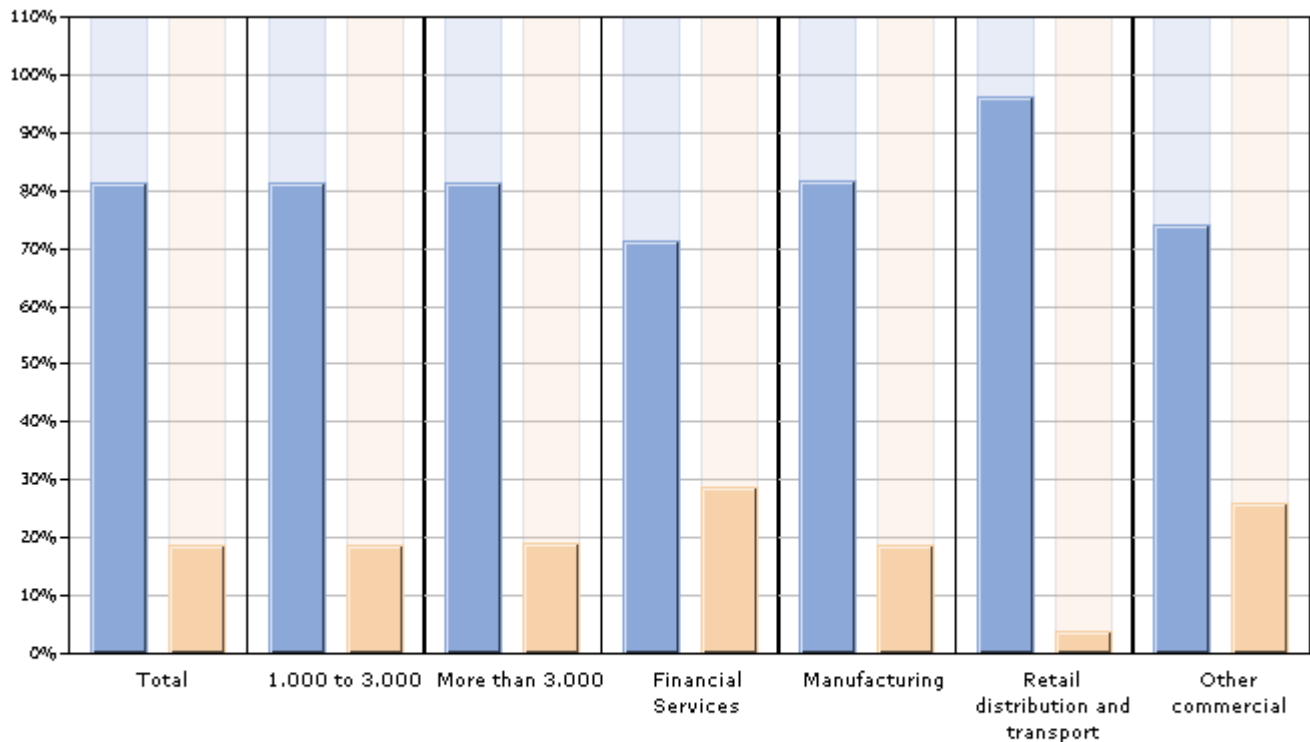
Enterprise

OmniBoss Enterprise Report

July 31, 2006

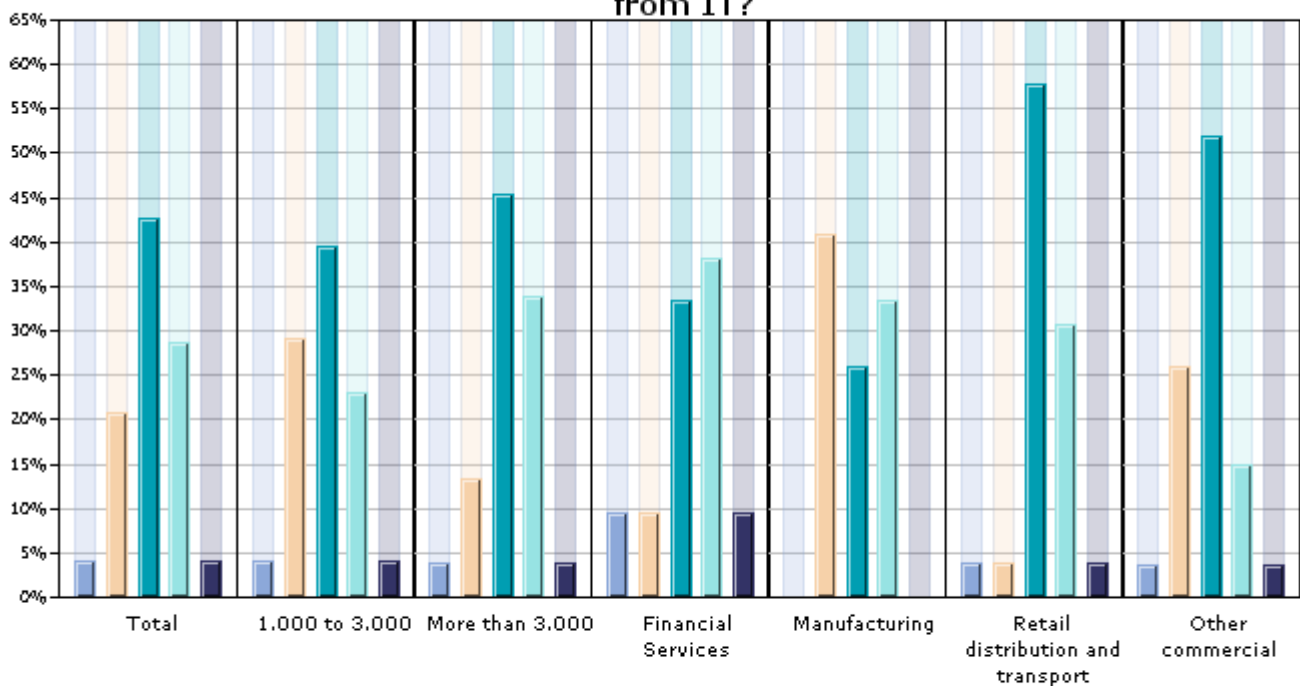
Question	How many employees does your company have?			In which of the following sectors does your company operate?			
	TOTAL	1,000 to 3,000	More than 3,000	Financial Services	Manufacturing	Retail distribution and transport	Other commercial
Is business management asking you to deliver more from your existing legacy?							
Yes	81%	81%	81%	71%	81%	96%	74%
No	19%	19%	19%	29%	19%	4%	26%

Is business management asking you to deliver more from your existing legacy?



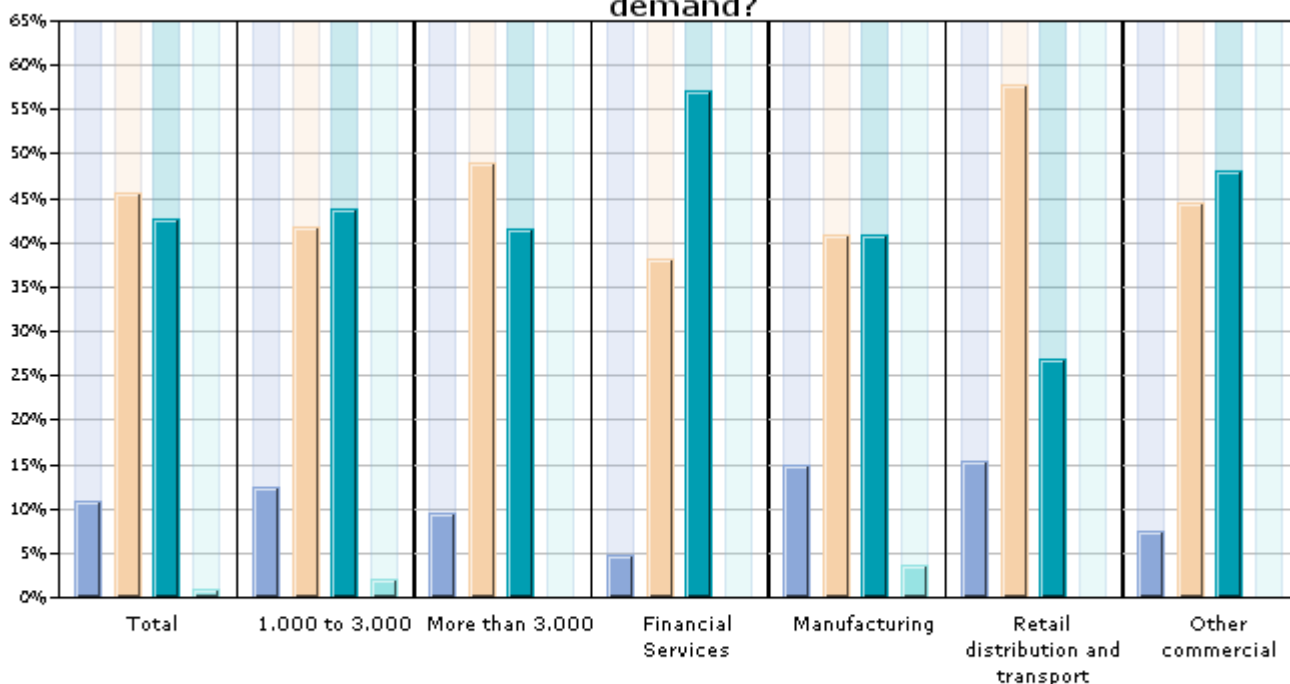
Question	How many employees does your company have?			In which of the following sectors does your company operate?			
	TOTAL	1,000 to 3,000	More than 3,000	Financial Services	Manufacturing	Retail distribution and transport	Other commercial
On a scale of 1 to 5 how clearly does your company/organisation define what it wants from IT?							
1	4%	4%	4%	10%		4%	4%
2	21%	29%	13%	10%	41%	4%	26%
3	43%	40%	45%	33%	26%	58%	52%
4	29%	23%	34%	38%	33%	31%	15%
5	4%	4%	4%	10%		4%	4%

On a scale of 1 to 5 how clearly does your company/organisation define what it wants from IT?



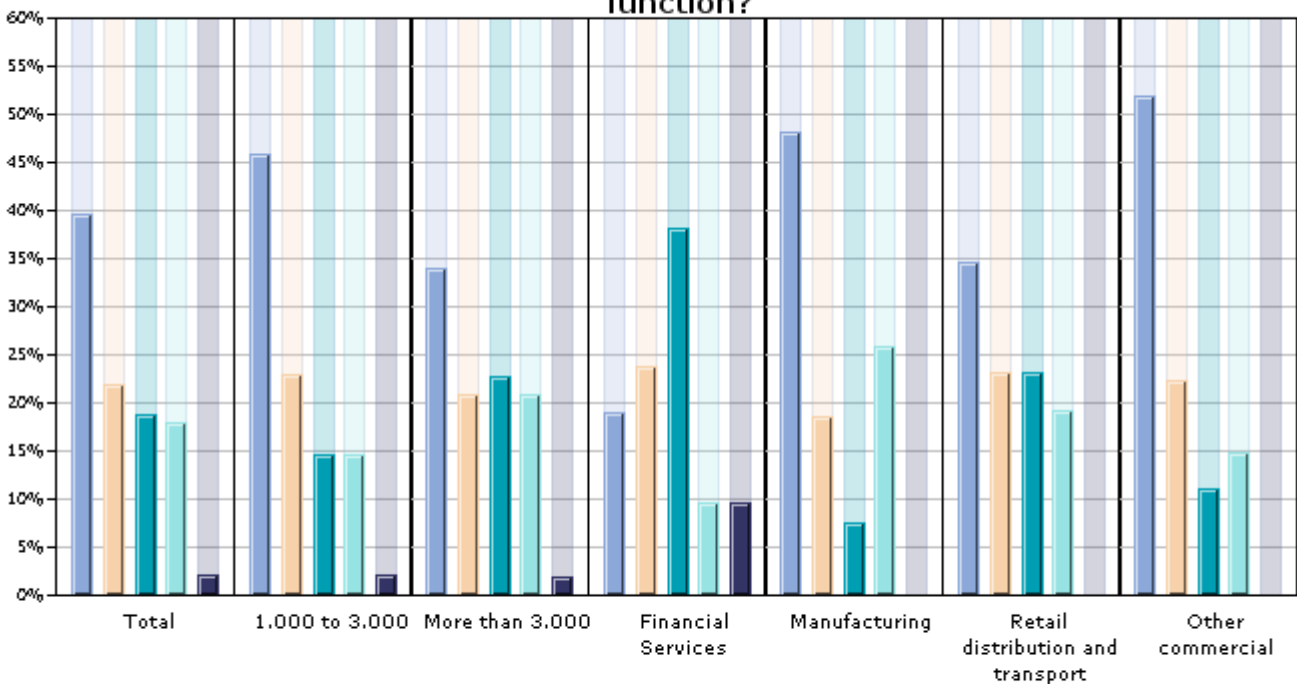
Question	How many employees does your company have?			In which of the following sectors does your company operate?			
	TOTAL	1,000 to 3,000	More than 3,000	Financial Services	Manufacturing	Retail distribution and transport	Other commercial
How much time do you spend planning and prioritising the delivery of services from IT to meet business demand?							
Plenty of time	11%	13%	9%	5%	15%	15%	7%
Adequate time	46%	42%	49%	38%	41%	58%	44%
Not enough time	43%	44%	42%	57%	41%	27%	48%
No time at all	1%	2%			4%		

How much time do you spend planning and prioritising the delivery of services from IT to meet business demand?



Question	How many employees does your company have?			In which of the following sectors does your company operate?			
	TOTAL	1,000 to 3,000	More than 3,000	Financial Services	Manufacturing	Retail distribution and transport	Other commercial
Operational efficiency	40%	46%	34%	19%	48%	35%	52%
Improving customer service and satisfaction	22%	23%	21%	24%	19%	23%	22%
Launching new products + services to customers	19%	15%	23%	38%	7%	23%	11%
Cost reduction	18%	15%	21%	10%	26%	19%	15%
Expanding into new markets	2%	2%	2%	10%			

What is the main business driver in your company/organisation for the improving the service provided by your IT function?



Question		How many employees does your company have?		In which of the following sectors does your company operate?			
Does your organisation have an innovation strategy?	TOTAL	1,000 to 3,000	More than 3,000	Financial Services	Manufacturing	Retail distribution and transport	Other commercial
Yes	34%	27%	40%	29%	37%	31%	37%
No	66%	73%	60%	71%	63%	69%	63%

Does your organisation have an innovation strategy?

